

GOLF MANAGEMENT REPORT

- **COURSE CONDITIONS AND OUTLOOK: WE ARE AIMING TO HOPEFULLY OPEN THE COURSE AGAIN ON TUESDAY FEBRUARY 14TH - IT WILL BE AS EXPECTED, CART PATH ONLY. WE ARE HAVING TO SHORTEN HOLES 5 AND 7 TO PREVENT PEOPLE FROM LOSING BALLS AS THEY WILL JUST PLUG AND DISAPPEAR IN THE MUD IN THE NORMAL DRIVING AREA. HERE IS HOPING TO ALLOW PLAY ON VALENTINES DAY.**
- January was a very wet month. Continual downpours kept the golf courses closed for several days. It was the wettest January since 1995 and ranked the 8th most rain since 1950. The number of rounds played was down to only 1,012 compared to 1,822 during a wet 2016. Only two years ago we did 4,620 rounds in January. All of the daily rate numbers were down significantly, sometimes 50%. However, we were up in “annual” payments. We collected over \$195,000 compared with \$183,400 collected in 2016.
- The golf shop business was predictably hit hard by the poor weather. Each category (merchandise sales, cart rental, golf lessons and driving range) were down at least 50% when compared to last year. Our hope is that we will bounce back strongly once the good weather returns.
- The golf shop crew was kept busy with inventory, cleaning, organizing, meeting with vendors and taking some vacation time. Most of the staff is hourly so there has also been a reduction in hours which means lost income for staff. The golf course crew has been kept very busy trying to maintain the golf courses. All the big machine operators have to help with keeping the creek clear, cleaning up downed branches and putting the bunkers back together. The hours of manual labor to repair the courses and get them ready for play is immense.
- It is only a few weeks before the tournament seasons begin for all the golf clubs. It will be a very busy season with many great events. The staff is also starting to organize our spring clinic schedule. We are looking to start the clinics in late March.